



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Seth Task, CRS, GREEN, Ohio REALTORS President, 216.276.1626
Carl Horst, Ohio REALTORS Vice President of External Affairs, 614.225.6205
RE: Ohio's January 2021 Home Sales
DATE: February 19, 2021



Activity across the Ohio housing marketplace rose in January, as sales increased 8.8 percent from the level reached during the same month a year ago, according to Ohio REALTORS.

Homes sales increased from 8,623 in January 2020 to 9,383 in January 2021. The average sales price across Ohio in January reached \$211,050, a robust 14.8 percent increase from the \$183,782 mark posted during the month in 2020.

"The start of a new year shows a housing marketplace that has no indication of slowing, with positive gains in pricing and a strong pace of sales across the state in January," said Ohio REALTORS President Seth Task. "Despite a significantly tight inventory of homes for sale throughout the state, Ohioans are eager to take advantage of the historic low interest rates and achieve their housing dream."

"Our January results mark the seventh consecutive month that we've achieved year-over-year gains, a remarkable turnaround from the slowdown that occurred during the onset of the COVID pandemic last year," Task added. "Ohio's REALTORS remain bullish on the prospects for our marketplace moving forward."

Around the state, 15 of the 16 markets tracked experienced an increase in average price for the month compared to January 2020. Additionally, 12 local markets showed an increase in sales activity compared to a year ago.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 35,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market by market analysis of sales activity throughout Ohio and local contact information.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS' early reporting requirement. Check with contacts in the particular market.)

Seth Task, CRS, GREEN, President • Scott R. Williams, CEO

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Ohio Local MLS Stats Report for January 2021

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2020	2021	%Change	2020	2021	%Change	2020	2021	% Change
Ashland	23	24	4.3%	\$2,840,400	\$3,470,050	22.2%	\$123,496	\$144,585	17.1%
Athens	36	91	152.8%	\$4,310,700	\$15,136,945	251.1%	\$119,742	\$166,340	38.9%
Cincinnati	1,363	1,534	12.5%	\$298,789,857	\$373,219,871	24.9%	\$219,215	\$243,298	11.0%
Columbus	1,745	1,926	10.4%	\$399,636,410	\$507,414,330	27.0%	\$229,018	\$263,455	15.0%
Dayton	928	1,020	9.9%	\$157,545,696	\$196,978,619	25.0%	\$169,769	\$193,116	13.8%
Firelands	179	196	9.5%	\$28,025,187	\$37,102,983	32.4%	\$156,565	\$189,301	20.9%
Greater Ports.	35	36	2.9%	\$3,349,100	\$5,387,533	60.9%	\$95,689	\$149,654	56.4%
Knox	33	34	3.0%	\$6,299,777	\$5,674,476	-9.9%	\$190,902	\$166,896	-12.6%
Lancaster	21	15	-28.6%	\$3,482,499	\$2,783,600	-20.1%	\$165,833	\$185,573	11.9%
Mansfield	88	94	6.8%	\$11,409,309	\$13,299,400	16.6%	\$129,651	\$141,483	9.1%
Marion	40	39	-2.5%	\$5,648,523	\$6,146,507	8.8%	\$141,213	\$157,603	11.6%
MLS Now*	3,057	3,264	6.8%	\$505,452,488	\$624,507,196	23.6%	\$165,343	\$191,332	15.7%
NORIS**	601	664	10.5%	\$86,636,515	\$114,718,289	32.4%	\$144,154	\$172,769	19.9%
Scioto Valley	100	57	-43.0%	\$13,386,345	\$8,521,700	-36.3%	\$133,863	\$149,504	11.7%
West Central	43	36	-16.3%	\$5,262,801	\$5,520,033	4.9%	\$122,391	\$153,334	25.3%
WRIST***	331	352	6.3%	\$52,672,314	\$60,193,051	14.3%	\$159,131	\$171,003	7.5%
Statewide	8,623	9,382	8.8%	\$1,584,747,921	\$1,980,074,583	24.9%	\$183,782	\$211,050	14.8%

*MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

** NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

*** WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.

Thursday, February 18, 2021

CONTACT: 2021 Ohio REALTORS President Seth Task – 216.276.1626

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations or Multiple Listing Services below.

Akron Cleveland Association

Sandy Naragon, CEO | 216.901.0130
Beth Rodgers, President | 216.447.4477

Ashland Board

Misty Miller, EO | 419.281.2700
Diane Harper, President | 330.264.2644

Ashtabula County Board

Lisa Brail, EO | 440.998.1152
Debra Woodworth, President | 440.206.6159

Athens County Board

Nadya Hinson, AE | 509.638.5794

Beaver Creek Area Association

Dale Meller, EO | 330.383.5554
Barbara Stamp, President | 330.314.6125

Butler-Warren Association

Leslie Besl, EO | 513.939.2881
Daryl Dunn, President | 513.238.7702

Cincinnati Area Board

Rich Fletcher, CEO | 513.761.8800
Stephanie Sudbrack-Busam, President | 513.793.2121

Columbus REALTORS

John Geha, CEO | 614.475.4000
Michael Jones, President | 614.794.9494

Dayton REALTORS

Carlton Jackson, CEO | 937.223.0900
Sharon Geier, President | 937.436.2700

East Central Association

Holly Lehigh, EO | 330.343.7736
Deborah Rodriguez, President | 740.264.7131

Firelands Association

David Freitag, CEO | 419.217.0870
Alex Johnson, President | 419.732.0941

Guernsey Muskingum Valley Association

Steffanie Bush, EO | 740.452.3890

Knox County Board

Jeri Scott, EO | 740.392.8490
Sibley Poland, President | 740.397.3145

Lake & Geauga Area Association

Vicki Pate, CEO | 440.350.9000
Sara DiFranco, President | 440.354.3334

Lancaster Board

Debbie Hoelscher, EO | 740.653.1861

Licking County Board

Patty Osborn, EO | 740.345.2151
Jacqueline VanDorn, President | 740.404.6126

Lorain County Association

Barb Tressel-Bangas, EO | 440.328.4210
David Reddy, President | 440.892.2211

Mansfield Association

Lanie Bauer, | 419.756.1130
Elisa Schunatz, President | 419.5589.7368

Marietta Board

Carrie Hale, EO | 740.373.8194
David Chichester, President | 740.374.7325

Marion Board

Rebecca Williams, EO | 740.387.2928
Jennifer Russell, President | 740.389.2000

Medina County Board

Sherry Stell, EO | 330.722.1000
Robert Wilging, President | 330.722.1000

Midwestern Ohio Association

Brenda Blair, EO | 937.335.8501
Tanya Blair, President | 937.214.0427

NORIS MLS

Megan Foos, CEO | 419.535.3222

Northwest Ohio REALTORS (Toledo Area)

Megan Foos, CEO | 419.535.3222
Joan Rauh, President | 419.720.5600

(Greater) Portsmouth Area Board

Melanie Partin, EO | 740.352.3368
Terrie Zempter, President | 740.354.1151

Scioto Valley Association

Brenda Free, EO | 740.773.7489

Southern Ohio Association

Alexia Billings, EO | 513.528.2657
Carrie McIntosh-Owens, President | 513.677.1830

Springfield Board

Karen Bodey, EO | 937.323.6489
Brock Bowen, President | 937.429.4500

Stark County Association

Lisa Yelichek, CEO | 330.494.5630
Richard Cosgrove, President | 330.433.6005

Wayne-Holmes Association

Amy Scott, EO | 330.264.8062
Adam Hanzie, President | 330.466.5338

West Central Association (Lima Area)

Cara Budde, EO | 419.227.5432
Bailey Joseph, President | 419.516.3272

WRIST MLS

Stan Hartke, CEO | 937.335.1117

MLS Now

Carl DeMusz, CEO | 216.485.4100
John Kurlich, COO | 216.485.4100

Youngstown Columbiana Association

Julie Larson, CEO | 330.788.7026
Patrick Burgan, President | 330.783.0055